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# Factsheet 2018

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# The TYROLIT Group

As one of the world's leading manufacturers of bonded grinding, cutting, sawing, drilling and dressing tools and a system supplier of tools and machines for the construction industry, the family-run TYROLIT company has been synonymous with superior quality, innovative spirit and outstanding service since 1919.

Day in, day out the experts at TYROLIT are busy working on solutions that accommodate the individual requirements of customers around the world; thus contributing to their business success. Some 80,000 available products set the standard in various industrial sectors.

#### **Facts & Figures**

Turnover 2017	€ 670 million
Employees	4,331*

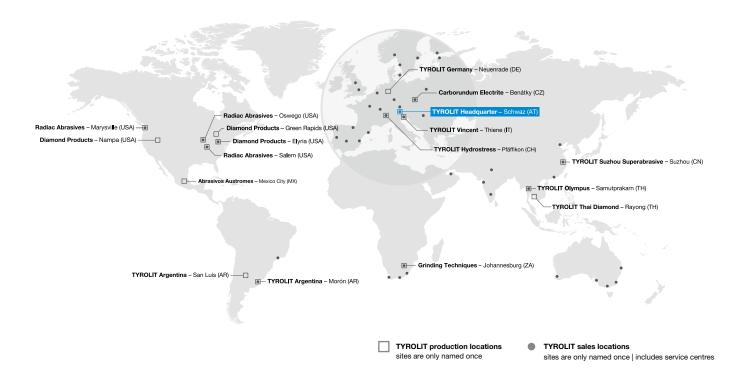
\*1,208 of whom work at the headquarters in Schwaz \*107 employees in Research & Development

### TYROLIT has 26 production locations

#### in 11 countries and five continents

Sales companies in Argentina, Australia, Austria, Belgium, Brazil, Canada, China, Czech Republic, Denmark, Estonia, Finland, France, Germany, Hungary, India, Indonesia, Italy, Netherlands, Norway, Poland, Portugal, Russia, South Africa, Spain, Sweden, Switzerland, Thailand, UK, UAE and the USA. Distributors in more than 65 countries.

#### International production and sales locations



## **Business units**

TYROLIT offers its customers cost-efficient and "green" solutions in four business units. Moreover, with its global sales network and a team of experienced application engineers, TYROLIT provides top-quality service.





#### **Metal and Precision**

From precision machining in the engine and gear industry to the production of cut-off wheels with diameters up to 2,000 mm for the steel industry – the TYROLIT product range in the Metal and Precision business unit includes high-tech tools for a huge variety of applications. In addition, TYROLIT offers customised complete solutions for specific individual requirements.

#### **Industrial Trade**

Thanks to its global sales network, in addition to premium product solutions in the three core areas of cutting, grinding and finishing, the Industrial Trade business unit guarantees truly customerfocused marketing support. Continuous, pioneering innovations make a decisive contribution to the success of our customers around the globe.



#### Construction

In the construction division, TYROLIT is the leading system supplier for drilling systems, wall- and wire saws, floor saws and surface treatment. For special projects (e.g. offshore work, decommissioning of nuclear power stations) TYROLIT offers customised machine tool combinations. In this way, customers always obtain the ideal solution for working with concrete.



#### Stone – Ceramics – Glass

Our customised diamond tools and grinding solutions in the Stone – Ceramics – Glass business unit cannot fail to impress through their exceptional performance and quality. For the most exacting customer requirements, TYROLIT offers numerous products for cutting, calibrating, polishing and trueing natural and artificial stone, as well as ceramic and glass materials.

# Family-run company since 1919

As a member of the dynamic Swarovski Group, TYROLIT enjoys the independence of successfully achieving long-term corporate goals.

At TYROLIT, we strive to delight internal and external target groups and to achieve a fair, lasting partnership-based cooperation with them. To this aim, we are continually optimising and improving the quality of our products and services, and constantly adapting business processes to the changing demands of the market.

Investment in research and development, in training our employees and in technological improvements are an essential part of the TYROLIT mangement policy. The implementation of a global supply chain management ensures on-time deliveries for our customers worldwide.

Since 1919, the sustainable handling of resources, the assurance of a safe working environment and compliance with legal requirements have contributed to the company's lasting positive business development.



The TYROLIT headquarters in Schwaz, Austria.

#### Management

TYROLIT is managed by an Executive Board of three members, two of whom are fifth-generation members of the family.

**Dr. Christoph Swarovski** has been on the Executive Board since 2002. He is Head of the Strategic Business Unit Finance & Administration.

Andreas Buchbauer has been a member of the Board since 2003. He is Head of the Strategic Business Unit Technology.

**Arno Pichler** has been a member of the Executive Board since 2017. He runs the Metal and Precision and Industrial Trade divisions.

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Our **worldwide subsidiary companies** can be found on our website at **www.tyrolit.com** 





